



**EWR REDEVELOPMENT
COMMUNITY OUTREACH OFFICES
IN NEWARK & ELIZABETH**

**Bid Better Workshop Series:
Crafting a Competitive
Portfolio**

In-person Session:

Thursday, September 17, 2026

11:00 AM - 1:00 PM

Newark Community Outreach Office

58 Park Place/Wayne Shorter Way

3rd Floor

Newark, NJ 07102

BUSINESS WORKSHOP SERIES

PRESENTED BY



CITY OF
NEWARK
Mayor Ras J. Baraka

**Community Outreach Offices in
Elizabeth and Newark, NJ**

**Join us! The Port Authority of New York
and New Jersey** invites firms to attend our Bid
Better Workshop Series: *Crafting a
Competitive Portfolio*

Here's what you'll learn:

- The purpose, value, and key components of a competitive portfolio
- Translating past performance and project history into narratives that hold up under RFP/RFQ scrutiny
- Common portfolio gaps that disqualify small and emerging businesses
- Tips for tailoring your statement to government and private-sector opportunities
- Take-home frameworks
- Key insights from a Prime Contractor, Terminal Construction Corporation

**To register, please scan or click the QR
code:**

